

## NEWS RELEASE

Please find here a news release issued today by  
Worldwide Flight Services (WFS)

Media contact: Jamie Roche, JRPR

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T: + 44 (0) 1753 900902

E: [jamie@jamierochepr.co.uk](mailto:jamie@jamierochepr.co.uk)

# WFS APPOINTS TOM LYNCH AS SENIOR VICE PRESIDENT, COMMERCIAL – AMERICAS

**Tom Lynch has been appointed Senior Vice President, Commercial for the Americas by Worldwide Flight Services (WFS) to lead the company's commercial strategy and business development of its cargo and ground handling operations in North and South America.**

In this role, based in Dallas/Fort Worth and reporting to Mike Simpson, WFS' Executive Vice President Americas, Tom will build out WFS' sales capabilities through collaborative training and mentoring, work closely with the operations group to ensure successful implementation and ongoing operations with new and existing customers, and challenge current practices to increase revenue and maximize profitability. He will also work closely with WFS' international commercial team to ensure alignment with the Group's strategy and objectives.

Tom brings 30 years of experience to WFS from across his previous B2B and B2C roles in industries including consumer goods, food and beverage, and waste disposal. He has worked with leading publicly traded companies as well as in the private equity environment



and has a proven track record in driving revenue and margin growth, strategic market share expansion, improved employee retention and increased employee engagement.



Mike Simpson said:  
"Tom is recognized for his communication skills and ability to build strong relationships at all levels of the

organization, from the C-Suite to the front line. I am confident he will be an engaging leader who places an emphasis on building, coaching, and developing high caliber, diverse teams. He will play a key role in our continued growth in the Americas and use his broad experience of other industries to inject innovative, fresh ideas to build our existing and new customer relationships."

Commenting on his new role, Tom added: "WFS has a strong and growing presence in the handling market in the Americas and I am excited to work with our sales team and operations group to identify the commercial benefits we can derive from demonstrating the scope of our network and the quality of our cargo and ground handling services."

WFS operates 97 airport stations in North America – including the major North America airport hubs in New York JFK, Dallas/Fort Worth, Los Angeles, Miami, Chicago, Atlanta, and Houston – and a further 19 stations in South America (Brazil). In North America alone, WFS provides ground handling and passenger services for some 140,000 flights per annum and handles more than three million tonnes of cargo a year.

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### About WFS

Founded in 1984, WFS ([www.wfs.aero](http://www.wfs.aero)) is the world's largest air cargo handler and one of the leading providers of ground handling and technical services with annual revenues of €1.4 billion. As of December 31, 2021, its approximately 30,000 employees serve around 300 customers globally at 165 major airport stations in 17 countries on five continents.